

EQUIPCO

RENTALS SALES SERVICE

Reliable Instruments.
Meaningful Data.™

Corporate Data

EQUIPCO Sales & Service
2100 Meridian Park Boulevard
Suite 101
Concord, CA 94520

Hours: Mon-Fri 8am-7pm PST
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DUNS: 83-610-2517
EIN: 68-0423836
CAGE : 1MS73
NAICS: 334513
811219
CA DGS: 33151

CORPORATE STRUCTURE:

Certified Small Business
Veteran Owned Business
Minority Owned Business
Subchapter S Corporation

SAM REGISTRATION:

Updated as of Feb. 7, 2017

PAYMENT OPTIONS:



Government P-Cards & SmartPay
Purchase Orders
Electronic Funds Transfer

PRIMARY POINT OF CONTACT:

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SECONDARY POINT OF CONTACT:

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Capability Statement



Instrumentation

Custom Solar Power

Custom Telemetry

Mission

We provide monitoring and sampling instruments for air, water and soil. People's lives and health can depend on the instruments we rent, sell, service, and calibrate - we take our responsibility to them very seriously! Our goal is to provide you with the best service experience in the industry, bar none; from a live person answering your call to professional technical support, to knowledgeable Rentals, Sales, and Repair Service staff. Our staff's combined experience in this industry totals over 220 years.

Core Competencies

- Rentals, Sales, Service of Monitoring Instrumentation.
- Degreed Electronics Engineers on staff for tech support.
- In-house designed Solar Power and Telemetry systems.



Differentiators

Experience - Rentals and Service Center is staffed with over 220 years of experience in Air and Water Monitoring/Sampling instruments.

Education - Bachelor of Science degreed Electronics Engineers.

Customer Service - Your call will be answered by a person, not an automated system. Video conference also available upon request.

Facility - Our service lab utilizes proper ESD tech stations and wrist straps to protect against any harmful static charge to electronics. Our bench instruments calibrated annually (NIST traceable).

Turnaround - Our turnaround time is faster than manufacturer's so your instruments are back in the field where they should be.

Location - 30,000 square foot facility in Concord, California.

Recycling - We recycle your used batteries and cal-gas cylinders.

Past Performance

Government Agencies - USGS, US EPA, Dept. Fish & Game US Army Corps of Engineers, US Army, US Air Force.

Engineering Firms - AECOM, BECHTEL, MWH, ERRG, ERM, ITSI-Gilbane, Battelle and Arcadis, CH2M Hill, and more.

Industrial - Shell Oil, Chevron, Bayer, Genentech, and more.



Socio Economic Factors

- California Certified Small Business # 33151
- Veteran Owned Business
- Minority Owned Business



GSA Price Schedule

Because most of the products we provide are customized in their configuration, we do not have a GSA price schedule. However, all government agencies receive our **LOWEST AVAILABLE PRICES**.

Toll-Free 1-888-234-5678

2345678.com

